

Master of Business Administration in Sales and Marketing (100% Online)

Chartered Manager - Chartered Institute of Management, Canada

Sales and Marketing Professional Certification - International Accreditation Organization, USA

Certified Professional Manager - Professional Managers Association, UK

Program Director
Faculty Staff

Mode of Study
 Distance Learning

Email
info@tni.my

Recognition and Validation

As I am currently waiting to start National Service, I decided to sign up for IAO Certification to upgrade myself. The training I received has made me more confident about my knowledge and skills.

Brad Rmington
Treasury Officer



Pebble Hills University is accredited by International Accreditation Organization (IAO) for achievement of highest standards in Organizational Management, Business Management and Business Performance through a commitment to quality and continuous improvement in Education. IAO is associated with world's leading and nationally recognized quality assurance agencies worldwide for betterment of educational standards. Some of the current IAO partners are : Department of Adult & Higher Education, Ministry of Education (Bhutan), The National Commission for University Evaluation and Accreditation (Argentina), The National Higher Education Accreditation (Costa Rica), The Accreditation and Quality Assurance Commission (Palestine), The Agency for Development of Higher Education and Quality Assurance (Bosnia and Herzegovina), Accreditation Agencia (Chile), The Quality Assurance & Accreditation Council (Sri Lanka), Public Agency for accreditation of Higher Education (Albania), Center for Quality Assurance and Accreditation for HEI (Libya) and Higher Education Quality Evaluation Centre (Latvia), etc. International Education Accreditation Commission recognizes IAO's accreditation standards.

AMERICAN PROFESSIONAL BODIES

This is an International Accreditation Organization (IAO) certified program. You will be eligible to apply for the **IAO Certification for Business Professionals**. Moreover, an **Equivalency Diploma and Comprehensive Evaluation Report** will be issued by the California University Foreign Credential Evaluator (CUFCE). Furthermore, graduates are eligible to apply for the membership and relevant chartered award from the **Chartered Institute of Professional Financial Managers, USA** and **Chartered Institute of Management and Leadership, USA**. Plus, Graduates are eligible apply membership and/or **Chartered Member (C.Mgr)** status of **Chartered Institute of Management, Canada**.

UK PROFESSIONAL BODIES

Graduates of this program are eligible to join the Institute of Management Specialists (IMS), UK, The Academy of Executives & Administrators (AEA), UK. In addition, the **Society's Board and Academic Review Council (ARC) of Society of Business Practitioners (UK)** has recognized graduates of the PHU MBA to qualify for a **Senior SBP Award**. **Professional Managers Association (PMA)** will accept PHU's graduates for full Membership of the Association. These with Master's degrees can enter the PMA at **Certified Professional Manager (P.Mgr)** level.

AFRICAN PROFESSIONAL BODIES

Pebble Hills University students are accepted for membership within the **Managerial Chapters of Design, Technology and Management Society International (DTMSI)**. Applicants are admitted into the Managerial Chapter of the Society, which are the general membership divisions within the Society. Suitably qualified members are invited to join various subdivisions such as the MBA and Professional Managers Guild.

Admission Requirement

1. Applicants must possess an appropriate Undergraduate University or College degree from a recognized institution
2. Applicants who do not hold a university or college degree, will be considered for admissions if they have professional certification / diploma AND minimum three years full-time appropriate work experience

Courses

Course Code	Course Title	Credit Unit
MGT003	Customer Service and Relationship Management	3
BUS001	Business Writing	3
BUS002	Business Communications	3
BUS003	Sales and Marketing	3
BUS004	Corporate Branding and Sales Relationships	3
MGT006	Meeting, Conference and Event Management	3
MGT008	Risk Management and Business Ethics	3
MGT014	Diversity Management	3
BUS007	Conflict Resolution and Negotiation	3
BUS008	Research Skills	3
BUS013	Facilitation, Influence and Persuasion	3
BUS016	Public Speaking and Relations	3
OR	Thesis	6

About our Thesis Supervisors



Dr. Alexia Ellul Welsh - Assistant Professor

Post Doc in Anti-Money Laundering Expertise (MFSA/FIAU) Doctor of Law, LLD

Research Interest: Business Administration, Legal Studies, Business and Commercial Law, Financial services, European law and studies, English studies, AML



Dr. Phuc V. Nguyen - Assistant Professor

Post-Doctoral in Information System, Ph.D in Business Administration (honoris causa), PhD in Business Administration, Master in TESOL, MS Information System.

Research Interest: Business Administration, Business Information System, TESOL, IT Law

1. Degree Diploma with cover
2. Official Transcript
3. Alumni ID Card
4. Letter of Graduation



Optional Documents

1. Equivalency Diploma and Comprehensive Report issued by California University FCE, USA
2. USA Department of State Attestation and Authentication of the Degree
3. IAO Certification which includes:
 - i. Business Card, Dedicated Profile page at the IAO website
 - ii. Certification and Authorized use of the "IAO Certified" Logo



Contact us

Please contact our Admission Office at info@tni.my for further information.

Apply Now

1. Please scan and save all your previous credential at your computer and then send to info@tni.my